

# CASE STUDY

Aravind Eye Care System  
– Revolutionizing Eye  
Care with Arti

## Background

*"If Coca-Cola can sell billions of sodas and McDonald's can sell billions of burgers, why can't Aravind sell millions of sights restoring operations, and, eventually, the belief in human perfection?"*

— Dr. Venkataswamy, Founder of Aravind Eye Care

Aravind Eye Care System is the foremost and largest ophthalmological chain, offering international standards to its clientele, with millions served worldwide. Aravind has treated over 84 million patients and given over 9.4 million surgeries since its humble beginnings. The internationally recognized eye-care leading institution has its paradigm perfected with an annual average of 720,000 surgeries, balancing affordability, quality, and scale.

Founded in 1976 as an 11-bed hospital in Madurai, Aravind grew exponentially in succeeding decades. It is now a network of 14 eye hospitals, 114 primary eye care centers, and 7 outpatient examination centers.

This vast infrastructure guarantees that even in poor remote regions, quality eye care is offered and is therefore helping to bridge the vision health gap in India.

As to its operational model, Aravind is often compared to McDonald's for its efficiency and consistency. Straightforward processes maximize patient volume without compromising care. This breakthrough model has gained attention from Harvard Business Review and others, who hold it up as a beacon of how to make healthcare-at-volume true to low-cost and superior quality.

Increased global screen time and growing concern about eye health make Aravind's mission to eliminate needless blindness more relevant than ever. Their single-minded emphasis on accessibility, innovation, and compassion keeps them firmly at the front in the fight against the threats posed by the increasing burden of visual impairment globally. Aravind does not simply offer sight but gives back hope, thereby changing the lives of millions.

# Organization Name

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Aravind Eye Care

## Problem Statement

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With ~20% of diseases affecting the eye worldwide being present in India, the whole healthcare setup is under strain to offer affordable and very much accessible eye care. Instigators such as the Aravind Eye Care System face this challenge, trying to treat millions while keeping costs extremely low, typically between \$10 and \$50 per patient. On the negative side, if Aravind were to continue using very orthodox methods, there would be operational bottlenecks and a downside in their reach.

Acknowledging the gravity of the situation, Aravind went for technological innovation to better its services. By using AI in the most important areas, such as diagnosis, treatment planning, and patient management, Aravind has drastically improved both speed and accuracy. AI allows clinicians to make faster, better-informed decisions to identify eye-related diseases at an earlier stage and optimize the ordering of patients. In addition, these systems improve administrative work, thus decreasing waiting time and increasing patient throughput.

AI also supports Aravind's advanced research, contributing to the discovery of new knowledge about disease patterns and treatment outcomes. This combination of innovation with humanitarianism enhances Aravind's capacity to sustainably scale its impact. Sustaining world-class eye care for millions using technology while keeping it affordable and accessible is how Aravind will continue to fulfill this mission.

## Proposed Solution - AI Solutions for Eye Problem Detection

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AI was applied by Aravind to improve its diagnostic insightfulness and reduce operating expenses. The AI initiative in Aravind began with a collaborative project started in 2016 with Narayana Nethralaya in Bengaluru and Sankara Nethralaya in Chennai. The main objective of this collaboration was to develop AI algorithms for precise and efficient identification of eye diseases. All through the years, an AI system was trained with great care on a large dataset with more than 15000 retinal images that represented various abnormalities commonly seen in patients.

The primary purpose of this exercise was to compare AI assessments with manual grading done by expert clinicians. The workflow for manual grading consists of assessing retinal images against standard criteria to accurately assess severity for conditions like diabetic retinopathy and other retinal diseases. The outcome of the AI was then cross validated against that of the human expert, assuring a greater level of accuracy and reliability in diagnosis at Aravind, thereby facilitating timely decision-making and better patient prioritization.

As the AI tool was developed to ensure even more accessible healthcare, Aravind's Pondicherry center worked with Remidio Innovative Solutions of Bengaluru to develop an AI engine that works on mobile devices. It is a portable device for the early detection of vision-threatening diseases like glaucoma and diabetic retinopathy. By having the potential for primary screening in peripheral areas, the tool significantly minimizes the burden of patient travel, thereby lessening the load on the hospital. This not only saves time and resources but also allows Aravind to extend its mission of quality affordable eye care to communities that are most in need.

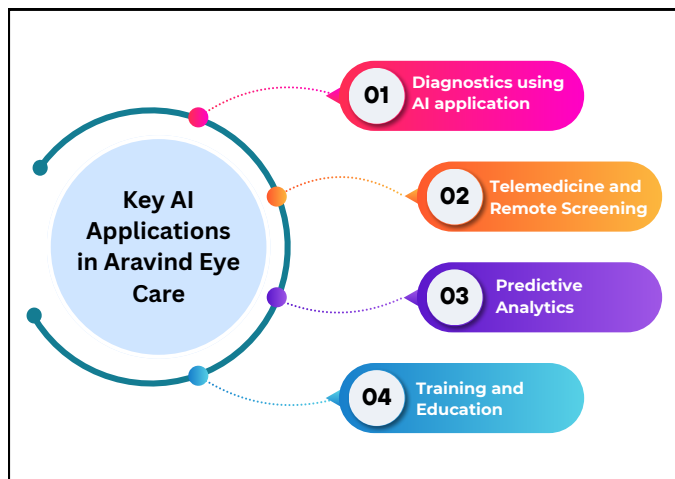


Fig 1 – AI Applications in Aravind Eye Care System

The Aravind Eye Care System has incorporated AI at various levels in improving accuracy, access, and efficiency. The main areas of focus are:

### ● **Diagnostics with AI Application:**

AI algorithms analyze retinal images to detect the presence of diabetic retinopathy, macular degeneration, and glaucoma. This reduced the common routine work of doctors, allowing them to concentrate on surgeries and complex cases.

### ● **Telemedicine and Remote Screening:**

Using AI, mobile applications allow patients from remote areas to get preliminary diagnoses for travel savings and hospital congestion.

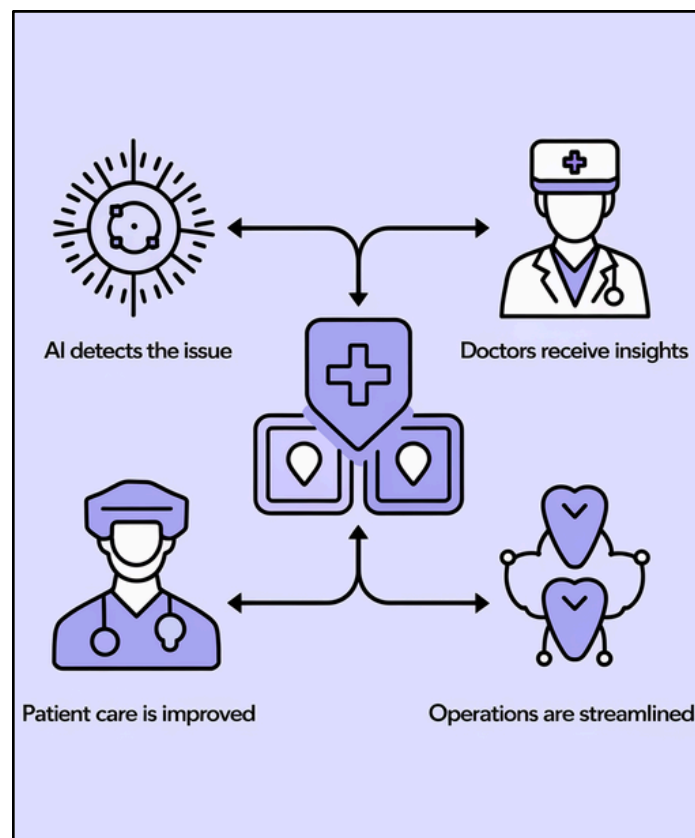
### ● **Predictive Analytics:**

Data-driven insights will be helpful in anticipating patient outcomes, improving resource allocation, and streamlining operations for efficiency of care.

### ● **Training and Education:**

AI tools facilitate the continuous training of medical personnel, thus enhancing skill set and boosting patient care.

## Outcome



### **Strikingly Accurate**

1

For eye ailment diagnosis, AI was able to achieve the accuracy of 97.5%, which equals or exceeds the accuracy of the manual version.

### **Enhanced Patient Care**

2

Routine diagnosis processes were automated using AI, freeing up doctors' time to attend to patient needs and advanced treatment procedures

### **Improved Workflow Efficiency**

3

Standard diagnostic tasks were therefore vastly diminished regarding the workload; thereby, these operations became streamlined and increased workflow efficiency.

## Key Takeaways

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AI helps synthesize data to enormous proportions, identifies hidden patterns, and converts insights to actionable decisions. The Aravind Eye Care System, therefore, sees a transformative potential in this capability, which changes multiple dimensions of healthcare delivery.

- Better accuracy is one major advantage. AI tools analyze thousands of retinal pictures and identify tiny defects not seen by the best of human eyes, thus rendering an early and accurate diagnosis and significantly improving patient outcomes.
- Another powerful reason AI will continue to be important is continuous learning. The more cases the system processes, the better it learns and refines its algorithms, increasing its diagnostic precision with time. And with every image that has been analyzed, the AI is becoming smarter and more reliable.
- Another dimension is speed and scale. Doctors are empowered to make quicker decisions on the basis of AI's rapid analysis, thereby ensuring timely interventions in critical conditions like diabetic retinopathy or glaucoma. This speed also allows a much wider outreach, assisting Aravind in taking services to remote locations.
- Cost efficiency, in every sense, is bound to be a game changer. Minimizing a patient's journey for diagnoses, blocking unnecessary tests, and cutting down on operational costs are so many things that AI can help accomplish that further brings affordable quality care to a larger population.
- On a global stage, sharing of knowledge and replicating Aravind's successful model would be possible through AI.

## Conclusion

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The Aravind Eye Care System epitomizes how frugal innovation, compassion, and technology work together to render life-changing impact. Given that AI is the fulcrum of this venture, Aravind is ready to redefine eye care delivery in India and elsewhere.

## References

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